



Reintroducing CHS Hallock Canola Plant

Zack Schaefer

Grain Origination Manager

December 2015

CHS HALLOCK CANOLA PLANT

- **New Plant – Started up in 2012**
- **Went under expansion in October of 2014.**
- **Hallock was acquired by CHS on July 31, 2015**
- **Employees: ~ 55**

PROCESSING & FOOD INGREDIENTS

Helping our owners grow

Connecting our owner to the consumer

Statement of Purpose

To safely and efficiently provide value through world-class collaboration and products that energy, food and feed ingredient companies can depend on.

PFI

915 employees (270 international)

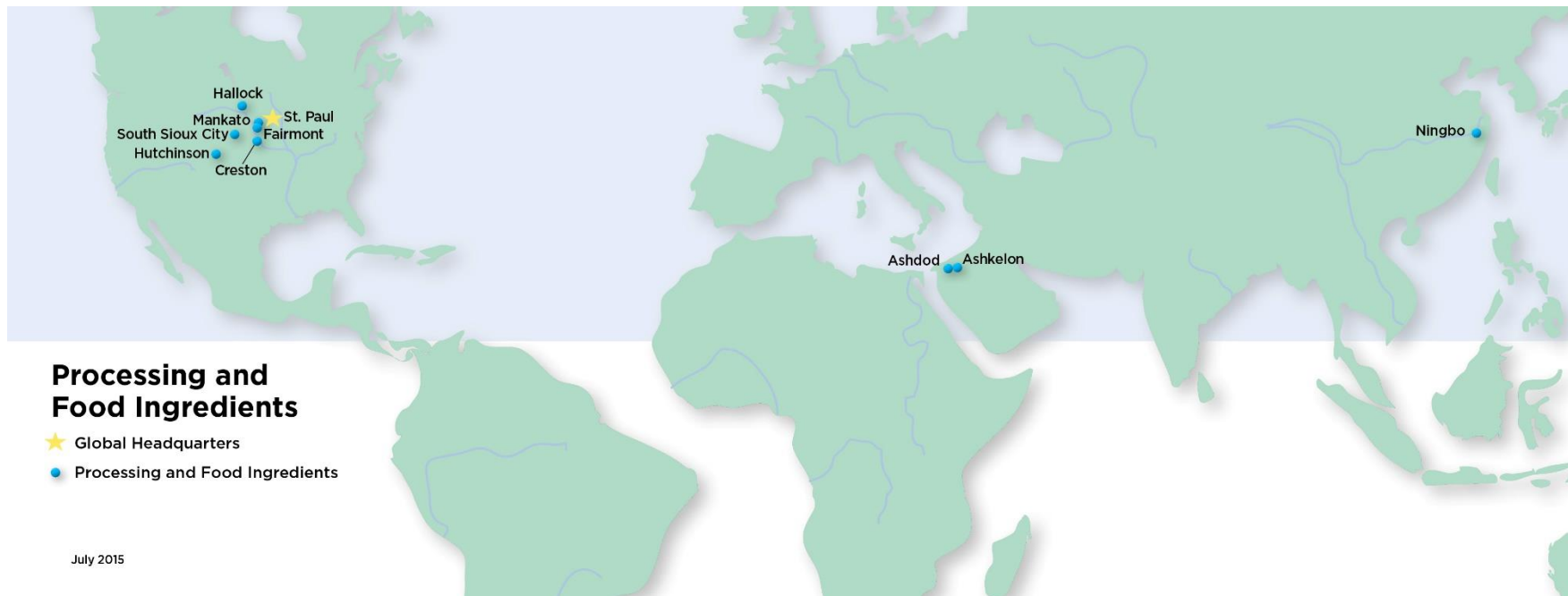
9 Production plants (6 US locations, 3 international)

Innovation & Technology Center

IGH



PRODUCT LINE SUMMARY BY LOCATION



Creston, Iowa, USA

- Soybean meal, soybean oil, soy flour

Fairmont, Minnesota, USA

- Soybean meal, soybean oil

Mankato, Minnesota, USA

- Soybean meal, soybean oil, soy flour, soy grits

Ashdod, Israel

- Soybean meal, soybean oil

South Sioux City, Nebraska, USA

- Soy protein isolate

Ningbo, China

- Functional and textured soy concentrates

Hutchinson, Kansas, USA

- Textured soy flour, meat analogs

Hallock, Minnesota, USA

- Canola oil, canola meal

MANKATO, MN



FAIRMONT, MN



CRESTON, IA



HALLOCK, MN



ABOUT HALLOCK.....

- **Business: Canola Crushing and Refining**
- **Crush Capacity expanded from 1000 to 1400 Tons per Day in October of 2014 (40,000 to 56,000 bushels per day)**
- **Refining Capacity = 2.8 million pounds of 100% Food Grade Oil per day**
- **Capacity to receive over 150 trucks of Canola per day**

ABOUT HALLOCK....

- **Production**

- Team

- Matt Kuzel – Plant Manager
 - Seth Preble – Crush Plant Superintendent
 - Sheila Aubol – Refinery Superintendent
 - Tanner Samuelson – Maintenance Manager

ABOUT HALLOCK...

Canola Origination

- **Team**

- Zack Schaefer – Grain Origination Manager
- Derek MacLean – Manitoba Procurement Merchandiser
- Cody Kraska – Minnesota Originator
- CHS Grain Marketing
- **Source Canola from MN, ND and Manitoba**
- **Locations in Winkler and Hallock**

ABOUT HALLOCK...

Canola Oil Merchandising

- **Director of Oils & Protein Ingredients**
 - Dave Mack – Inver Grove Heights Corporate Office
- **Canola Seed is about 43% Oil**
- **Produce roughly 1.2 million pounds (6 rail cars) every day**
- **Examples of Customers**
 - Hidden Valley Ranch
 - Tootsie Roll
 - Sherwin Williams

ABOUT HALLOCK...

Canola Meal Merchandising

- **Senior Merchandiser**
 - Scott Erdal – Inver Grove Heights Corporate Office
- **Canola Seed is about 57% Meal**
- **Produce roughly 800 tons (9 rail cars) every day**
- **Example of Customers**
 - Tyson
 - Hormel



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Thank You!

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